



**For Immediate Release**  
Thursday 14 June 2007

General Manager  
The Company Announcements Office  
Australian Stock Exchange Limited  
PO Box H224  
Australia Square  
Sydney NSW 1215

Dear Sir/Madam,

**FOXTEL – 4 Year Contract Extension**

BSA Limited is very pleased to announce the signing of a 4 year contract extension with FOXTEL today continuing its position as one of the key providers of installation and maintenance services to FOXTEL's base of nearly 1.3 million subscribers.

BSA Limited commenced providing residential and commercial satellite installation and maintenance services to FOXTEL customers in 1998 and the companies have developed a strategic partnership that now sees BSA managing the greater share of FOXTEL's installation activities.

The signing of the 4 year agreement comes off the back of BSA securing approximately 50% of the installation and maintenance services for FOXTEL's cable customers. These services, which were previously provided by Telstra, were transitioned to BSA over three phases and completed in December 2006.

Mark Foley, the Managing Director of BSA Limited said "this signing meets one of BSA's key objectives for the year and is a testament to our past history in providing service excellence in this industry and FOXTEL's faith in BSA's capability and quality". Mr Foley also said "The agreement also signifies a strengthening of the strategic alliance that has been formed with FOXTEL as it continues to extend the scope of services we provide, including the recent expansion of service functions with respect to Jeopardy and Service Activation."

The total value of the contract, which was signed today and commences on the 7<sup>th</sup> April 2007, is expected to exceed \$300 million over the four year period.

BSA is the largest provider of installation and maintenance services for the subscription television industry across the cable and satellite platforms and a significant provider of high volume contracting services to the telecommunications industry

**ENDS**

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For more information visit BSA's website: [www.bsa.com.au](http://www.bsa.com.au)



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