

**For Immediate Release**

Monday 26 November 2007

General Manager  
The Company Announcements Office  
Australian Stock Exchange Limited  
PO Box H224  
Australia Square  
Sydney NSW 1215

Dear Sir/Madam,

**BSA Secures Telstra A&AS Installation & Maintenance Works with Silcar**

BSA Limited (ASX Code: **BSA**) is very pleased to announce that it has agreed to a 2 year contract with Silcar Pty Ltd - one of the companies that was recently awarded works under the Telstra A&AS tender to deliver Install & Maintenance Services in New South Wales and Queensland. The contract is expected to generate revenues of approximately \$70 million over the 2 year term.

Silcar's Communications Business Unit provides a turnkey approach to the delivery of projects for telecommunication carriers, utilities and other large network clients. Silcar's key areas of expertise include:

- Carrier access networks including optical fibre, copper cable distribution, HFC and radio networks
- Optical fibre and copper wideband services,
- Core transmission network infrastructure such as SDH, PDH, DWDM and customer links, Broadband and Data Networking including DSLAM, IP and data network customer services
- Major regional and urban optical fibre networks
- Radio and wireless network rollouts
- Cable asset relocation and protection works
- Major telecommunications building asset upgrades.

Mark Foley, the Managing Director of BSA Limited said "Securing these work volumes is a terrific reward for the team which has worked tirelessly for nearly 12 months during one of the most extensive tender processes the company has been involved in. This successful outcome also puts us back on track to remain a player in this sector and deliver on our projections. BSA is very pleased to be working with a company such as Silcar who over a number of years has built a strong reputation in the telecommunication industry". Mr Foley added; "Now we can focus on what we do best, delivering service excellence to our clients and its customers"

ENDS

For further information please contact:



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Mark Foley – Managing Director (0 2) 8748 2464

BSA Limited is the largest provider of satellite installations for the subscription television industry and a significant provider of high volume contracting services to the telecommunications industry and a leading infrastructure and equipment supplier to the broadcast and telecommunications industries.

BSA completed the acquisition of the Triple M group of companies on 1 August 2007. Triple M designs, installs and maintains mechanical and fire services for many of Australia's largest building projects. Services include leading environmental and energy efficient design of mechanical services such as Heating, Ventilation, Air Conditioning (HVAC); and fire services including protection, detection and suppression systems.

For more information visit BSA's website: [www.bsa.com.au](http://www.bsa.com.au)

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